## External Examination

Tinne: $21 / 2 \mathrm{hrs}$

Subject: Foundation Course
Maximum Marks: 75

Q!!) a) Match the columns: (Any 8)

## Column A

1) Liberalisation
?) Globalisation
2) Farmer Suicide
3) Right to equality
4) Right against Exploitation
5) Right to constitutional Remedies
6) Deforestation
7) Erosions
8) Phycological needs
9) Social needs

## Column B

a) Reduction in customer duty
b) Abolition of tilles
c) Power to citizen to move court of laty
d) Surface of the land is washed away
8) Need to belong in communsity
f) Foreign Investment
g) Higher input costs
h) Prohibition of child labour
i) removing forest ecosystem
j) Need of food. Clothing and shelter

Q1) b) State whether the following statements are fiue or false: (Any 7)

1) All individual need to have some set of needs.
2) Sinoothing refers to a accommodating other party's intercst.
3) Individual factors are the unly cause of stress.
4) Eustress is the term used to describe positive stress.
5) Regionalism causes intergroup conflicts.
6) Primary producers are smail living.
7) Natural environment provides remunerable source of energy.
8) Force migration may alsu called as force displacement.
9) Rural to urban migration is common in developed countr ies.
10) The fundamental rigl its are absolute.

Q2) A) Explain the benefits and limitations of economic libe ralisation in India.

## OR

B) Globalisation and privatisation have provided innumerable e:mployment opportunities. Expiain.

Q3) A) Define Human rights and explain characteristics of humain rights.
B) Briefly explain fundamental rights $a^{\prime}$; enshrired in Indian Constitution.

Q4) A) What is enviroment. Explain its components.

## OR

B) Explain the factors respons,ible for envir onment degradation.

Q5) What is stress explain the causes of stress.
OR
Q5) Write short notes (A.my 3)

1) Suicide among youths
2) Changing values and lifestyles
3) Maslow theory of self-actualisation
4) Types of conflicts
5) Violence
N.B. 1.All the questions are compulsory
2. Figures to the right indicate full marks
Q. P. Code :

75 Marks

## Q! (A) State whether the following statements are true or false. (Any eight) [8 Marks]

1. Single entry follows basic accounting principle of accrual.
2. Balance in gonds seni to Branch $\hat{A} / \mathrm{c}$ is transiened to debit of Trading $A / c$.
3. Consignment is a sale between the consignor and consignee.
4. Credit purchase can be ascertained from Credit Purchase $\Lambda / c$.
5. Gross Profit Ratio helps in determining stock till date of fire.
6. Consignee cannot return the unsold goods to the Consignor.
7. Dejpreciation on branch fixed asset is debited to branch accoun: ! mder Dchtor System.
8. Saie of assets debited to Trading Account.
9. When consignee incurs expenses no entry is passed in the books of the consignor.
10. The head office sends goods to its branch at a loading of $20 \%$ on cost means loading $1 / 5$ th of sales.
Q. 1 (B) Match the pair (Any seven) :
[7 Marks]

| Column A | Colunn B |
| :--- | :--- |
| 1. | Closing Stock |
| 2. Opening Capital | (a) Statement of Affairs |
| 3. Credit Side of Salary | (b) Trading A/e Credit |
| 4. Abnormal Good | (c) Slow moving Goods |
| 5. Debit side of total debtors $N / \mathrm{c}$ | (d) Prepaid Salary |
| 6. Loss of goods in fire | (i) Based on cosi |
| 7. Mark up | (i) Credit sales |
| 8. Overriding Commission | (h) Bills Receivable Accolint |
| 9. Bills Receivable drawn | (i) Total Creditors Account |
| 10. Credit Purchase | (j) For exira efforts in selling |

Q. 2 (A) On Ist January, 2029. A. Starter started a business with goods of the value of Rs. 30,000 and cash ixs. 15,000 . He docs not maintain any books of account other than the Cash Book. During the year ended 3 ist December, 2021 the following information is available from the Cash Book.

Rs.
Collection from Debtors
1,00,000
Cash Sales

| Purchase of Maor Car | 40,000 |
| :--- | ---: |
| Payments to Sıppliers | 55,000 |
| Cash Purchase | 25,000 |
| Payments frr Expenses | 8,000 |
| Drawings | 9,000 |
| His otherassets and liabilities on 31st. December, 202l were : | Rs. |
| Amoun' lue from Customers | 25,000 |
| Amount due to Suppliers | 15,000 |
| Slock of unsold goods | 35,000 |
| Cost of goods lying with Customers on approval (sale price 20,000) | 15,000 |
| You are asked to prepare a Trading and Profit \& Loss Account and lind out the profit or 1006 |  |
| made by A. Starter during the year. Also draw up a Balance Sheet as on 31 st December, 2021. |  |

## OR

Q. 2 (B) Neif of Patna consigned en 1st January, 2023, 800 Hard disk costing, 1,500 per piece to Denis of Bandra. Freight charges incurred on the consignment were Rs.25,500. Ori 1 st January, 2023, Neil drew a bill on Denis for Rs.4,50,0û payable on ? i st March, 2023 which was duly accepted by Denis. The bill was discounted by Neil with his bankers of the same day at 12\% p.a. discount to be tieated as consigiment expenses. Denis rendered account to Neil on 31st March. 2023 showing cash salcs of 300 Hard disk at Rs. 1.700 per Hard disks and credit seles oí 500 Hard disks at $: .800$ per Haird disk. He incurred selling expenses of Rs.44, 080 Denis was entitled to a commission of $10 \%$ and additional $2 \%$ as. De! Credere commission. On $31^{\text {st }}$ Mach. 20 5 . Denis remitted to Neil the amount due to hin. You are required to prepare Consignmerit Account and Denis's Account in the books of Neil and Neil's Account in the books of Denis. [15 Marks;
Y. (A) From the following detaits prepare Mumbai Branch Account for the six months ented


| Particulars | Rs | Particulars | R s |
| :---: | :---: | :---: | :---: |
| Opening Branch Ascets: |  | Branch expenses paid hy the lead |  |
| - Branch Stock | 20,000 | Ofilice | 34,000 |
| - Branch Petty Cash | 6,000 | Sernittances received from |  |
| - Branch Futrniture | 26,000 | the Branch | 2,32800 |
| - Branch Debtors | 30.000 | Closing Branch Assets : |  |
| Opening Branch Liabilities: |  | - Brameh Siock | 24.000 |
| - Branch Outstanding Expenses | 1.000 | - Branch Petty Cash | 4,000 |
| Goods sent to the Branch | 1,80,000 | - Branch Debtors | 34,000 |
| Petty Cash seni to the Branch | 16,000 | Closing Branch Liabilitics: <br> - Branch Outstanding Expenses | 1.400 |

## OR

Q. 3 (B) Ms. Diamond Cements Ltd., Anitabh consigned to Ms Saiman Bros. of Bhopal. 5,000 Cement bags costing 80 per bag. M/s Diamond Cements wid. paid 4.500 for railway freight.

2,500 tor insurance and 2,200 for sundry expenses.
On rece1pl of consignment M/s Sal.man Bros. accepted a Bill for Rs. $2,00,000$ which was disenunted by the consignors at the bank for $1,99,500$ and discount was charged to consignment arcount.
M/s Salman Bros. sent an Account Sales which sinus as :
(1) Cash sales of 4,000 bags @ 95 each.
(2) Expenies paid by Salman Bros. wée :
(i) Godown Rent Rs.2,000; (ii) Selling Expenses Rs.6,000.
(3) Salman Bros. remitted the balance due by Bank Draf after deducting their expenses and commission at $2 \%$ on gross sales.
Show Consignment Account and Consignee's Account in the books of Consignor and the Consignor's Account in the books of the Consignee.
[15 Marks]
Q.4(A) On 30h March, $\left\langle v_{1}=\right.$....nsured in the premises of $M / \mathrm{s}$ Suraj Brothers. The concerri had taken an insurance policy of Rs. 60,000 whicia wee sibject to the average clause. Froni the books of accounts, the following particulars are available relating to doe neriod ist january in 30th March 2019.

1. Sinck as per Balance Sheet at 31st December, 2018 Rs.95,600
2. Purchases (including purchase of machinery costing 30,000 ).

Rs. 1,70,000
3. Wages (including wages Rs. 5000 for installation of machinery).
ris. 50,000
4. Sales (mehuating guods soid on approval basis amounting to Rs.49,500)

Rs.2,75.000
No approval has heen received in respect of $2 / 3$ rd of the goods sold on approva!
5. The average rate of gross prolit is $20 \%$ of saies.
6. The vaiue of the salvaged goods was Rs. 12,300 .

You are required to compute the amount of the clain to be lodged to the ansurance compariy
[15 marks|

## BR

Q. 4 (B) A lire eccurred in the premises of Bomfire Enterprises on $25^{\text {th }}$ August. 2022 when a large part of the stock was destroyed. Salvage was Rs. 15.000. Bomfire Enterprises gives you the following information for the period Januaryl, 2022 to August $25^{\text {th }} 2022$ :
a) Purchases Rs. 85,000
b) Sales Rs. 90,000
c) Goods costing Rs. 5,000 were taken by Bornfire Enterprises for personal use
d) Cost price of stock on January 1, 2022 was Rs. $40,000$.

The insiatance Policy was for rs. 50,000. It includes an average clause. Bomitite Eatiprise asks you to prepare a statement of claim to be made on de inisuratice company.
[15 Mariss]

## Q. 1 A. Select the correct alternative and re-write the statement (any eight) <br> 1. The term Audit is derived from <br> $\qquad$ language. (L.atin, Greek) <br> 2. <br> $\qquad$ is a systematic examination of books and records of a business. (Auditing, Vouching)

3. Working papers are the property of the $\qquad$ (Auditor, Management)
4. Standard on audit $\qquad$ deals with Audit Planning. (300, 500)
5. Audit technique of $\qquad$ means a formal inquiry from outsiders. ( conformation, inspection)
6. Trial balance of the current year will be filed in $\qquad$ audit file. (Current, permanent)
7. Division of work is ar. integral part of $\qquad$ check. (internal. test)
8. The smaller the tole abile error $\qquad$ will be the sample size. (greater, ssrailler)
9. $\qquad$ means, plans and policies adopted by the managenest of a concern to ensure orderly and efficient conduct of ts business. (internal control, internal audit)
10. $\qquad$ checking means checking of arithmeticai accuracy of books of original entry and ledgers. (routine, sampling)

## Q. 1 B. State whether the following statements are True or False and re-write the statement (any severt)

1. Cash embezzled from cash box is a type of fraud.
2. Pocketing first receipt from party X and showing second receipt from party Y as received from party X is known as teeming and lading.
3. Sales bill of rs 1000 on Ms Pooja's account is posted on Ms Puja's account is an error of commission.
4. Final audit and periodic audit is one and the same.
5. An auditor should state the reasons for disclaimer opinion.
6. Accounting standard 5 treats a prior-period item as a material item.
7. Audit sampling means application of audit procedure to less than $100 \%$ of item of an accouns.
8. Internal audit is compulsory for every listed company.
9. Auditor has right of lien on correspondence done with tax despartment.
10. Audit programme does not ensure repetition of work.
Q. 2 (a) Explain basic principles of audit.
(b) What is crror? Explain the types of errors.

OF
(c) Enumerate advantages and disadvantages of continuous audit.
(d) What are the qualities an audior should posisess?
Q. 3 (a) What are the steps taken by the auditoi before commencement of audit?
(b) Explain the merits of audit programme .

OR
(c) Explain the meaning and requisite contents of audit working papers.
(d) Describe the importance of audit note book.
Q. 4 (a) What do you mean by test check? Explain precautions to be taken by the auditor before adopting test check.
(b) Explain meaning and uses of audit plan.

OR
(c) How auditor should evaluate internal contro! for purchases?
(d) Distinguish between inte rna! auditor and statutory auditor.
Q. 5 (a) Explain meaning and types of frauds.
(b) Discuss the concert of true and fair view.

OR

## Q. 5 Write short notes (any threc)

a. Inherent limitation of audit
b. Concurrent audit
c. Auditing $v / s$ Invesligation
d. Auditors riglit of lien
e. Auditors cluty regarding intemal check

## External Examination

Class: FYBAF-II Semn $11-17 / 4 / 23$ Subject: Business Mathematics
Time: $2^{1 / 2} \mathrm{hrs}$
Q. 1 (a) Choose the correct alternative fromthe following (Any 8)
i) A load is expressed as a percentage of $\qquad$ -
a) SIP
b) N F
c) NAV
d) $\dot{A} \mathrm{viv}$
2) An annaity in which the number of payments depends upon the happening of some event is $\qquad$ ..
a) Life annuity
b) Contingent auisuity
c) Perpetual anmuity
d) Certain annuity
3) If the face value of a share is less than its market value, then the share is said to be $\qquad$ .
a) at a premium
b) at par
c) below par
d) norie ouf these
4) If the nominal rate of interest is $9 \%$ per annum compounded quarterly, the? the effective rate of interest per annum is $\qquad$ the nominal rate of interest.
a) greater than
b) less than
c) the fourth rooi of
d) equal to
5) The list price minus trade discoum is called the $\qquad$ .
a) Cost price
b) Reduced cosi price
c) Ner selling price
d) Invoice price
6) The difference benveen the market value and the ne: wortin of a business is its $\qquad$ .
a) Goodwill
b) Profil
c) Loss
d) None of these
7) The sub truplicate ratio of $8: 1$ is
a) $1: 2$
b) $2: 1$
c) $1: 1$
d) $512: 1$
8) The fourih proportional to $10,15,24$ is
a) 126
b) 612
c) 621
d) 216
9) Commission is usually calculated as a percentage of
a) Cost price
b) Lize Price
c) Net selling price
d) Invoice price
10) The iompound interest onfli2000 at $12 \%$ p.a. is maximum when theinterest is compounded.
a) month!y
b) quarterly
c) haif yearly
d) data is not sufficient

## Q. 1 (b) State True False (Any 7):

1) The brokerage for a buyer is to be added in the sales value while calculating total amount the buyer receives.
2) Simple interest is calculated on the principal amount only.
3) Profit N. S. P.-C. P. when N S.P. C.P
4) A mutual fund can never make a loss
5) Par value and nominal value fía a share are same
6) An annuty is an annual payment of a simple interest
7) The product of a ratio and its inverse is always one
8) If a share is available ai a discount, then its face value is less than its market value.
9) $a^{2}: b^{2}$ is the duplicate ratio of $a: b$.
10) N.S.P $=\frac{(100-\text { Cush Discount })}{100} \times$ C.P.

Q2) A) A manufacturer makes a profit on $20 \%$ on cost after allowing trade discount at a rate of $22 \%$. If the cost of manufacturing increases by $20 \%$ find the new rate of trade discount if themanufacturer earns same rate without changing the catalogue price.
B) There are two numbers with ratio 16:9 and 24 is a mean proportional between them Find the numbers.

## OR

C) A company fixed the rate of commission to its sales man as follows: $4 \%$ on the first $88,000,6 \%$ on the next $66.000,9 \%$ on the next 6,000 and $10 \%$ on the balance. The company had agreed to pay $14 \%$ honus over total sales if the sales crossed 225,000 . A salesman of the company secured sales work (27.060. Calculate the total earnings of the salesman.
D) 30 men working for 8 hours a day earn $\mathbb{6} 6,400$ in 20 days. How much 45 men will earn in 24 days if they work 10 hours a day? The men are paid on the basis number of hours put in.
Q3) A) Ketan and Kevin borrowed 18,000 and $[25,000$ respectively, at the same rate of simple interest Ketan repaid the loan with interest or $\mathbf{2} 5,040$, after 3.5 years. How much should Kevin pay alter 4.5 years to pay off the loan, including simple interest?
B) Yishai deposits 077.000 at the end of every quarter, at $10 \%$ compound interest p.a. Find the amount of amnity he will receive after 2 years.

## OR

C) Sohail promised to pay Aamir 15,000 afler 3 years with compound interest 8 p.a. He also promised to pay Aakash 020.000 afier with compound rate of interest 9 p.a. Find the present worth of these payments. Also find the total present worth of the money Sohail has to pay.
D) Sumedh takes a loan of $1,50,000$ from a bank for a period of 15 months a1 $12 \%$ p.a. compound interest. Compute the EMI on monthly reducing balance.
Q4) A) Chaitali got 320 shares of a company of a tace valuc 10 , at a market price or 0120 each. After 3 months, she received divideind at $40 \%$. After 6 months, she sold all the shares at a market price of gif? eachis. She paid brokerage of $0.4 \%$ for both transactions. Find her net gain.
B) Given the following information of a mulual fund:

Total number of units $=1,20,000$
Market value of securities $=25$ lakhs
Market value of corporate bonds $=30$ lakhs
Other assets of fund $=20$ lakhs
Liabilities $=6$ lakhs
Payable by fund $=4$ lakhs

Find NAV of the mutual fund.

## OR

C) Varun invested $\$ 20,000$ in a Mutual Fund on 8-2-2011 when its NAV was 25.8 . He received à (8) dividend @ 5 per unit on 21-7-2011. He redeemed all units on 15-11-2011 with total gain of [66,682.588. Find NAV at which he redeemed all units if entry load was $2.25 \%$ and exit load was $1 \%$.
D) Fred purchased 600 shares of face value 010 each. The rate of brokerage was $0.8 \%$ and the total sum he paid was $1,45,152$. Find the market price per share.

Q5) A) Explain the term variation and its types.
B) Explain the concept of NAV of a mutual fund.

Q5) Write any 3 short notes:

1) Dividend and rate of return
2) Annuity anu types
3) Bonus shares and split of shares
4) Ratio and proportion
5) Cash Discount and Trade Discount

Fybaf \$ubject Business Communication
NB:- 1 All questions are compulsory
$\operatorname{sem}$ II - $19 / 4 / 23$
2 Figures to right Indicate full marks

Q1.A. Fill in the blanks with suitable options: (any 8)
8 marks

1. $\mathrm{A} / \mathrm{An}$ $\qquad$ provides written intimation about the date, time and venue of a business meeting.
(Notice/Resolution/Agenda)
2. A structured Interview $\qquad$ .
(pre-planned/unplanned / planned on the spot)
3. $\qquad$ are based on the findings of a Business Report.
(Recommendations / Terms of Reference / Summary)
4. The primary objective of a/ an $\qquad$ Interview is to select the best candidate for the job.
(Sclection / Exit / Appraisai)
5. Conferences provide a valuable base for $\qquad$ .
(Seminars / Committees / Symposia)
6. Business meetings have a / an $\qquad$ agenda
(indefinite / dynamic / fixed)
7. A Group Interview is similar to a $\qquad$ .
(Group Discussion / Panci Interview / Structured Interview)
8. Suggestion Schemes are an example of $\qquad$ Communication
(Upward / Downward / Zigzag)
9. Catalogue, Price-list and Produci Literature are sent by a seller m response to a letter of
$\qquad$ -.
(Órder / Complaint / Inquiry)
î. A conference should be $\qquad$ .
(need based / choicc based / quality based)
Q. 1 B. Matach the following : (Any Seven)

## Group A

1. Motion

2 Conlicrence
3. B'romute Sales
4. Last Item in the Agenda
5. Exit Interviev
6. Bulletins

## Group 18

a) Vote of Thanks
b) Review of Performance
c) Open House
d) Outgoing Employee
e) Give Latest Developmenis
f) Proposal
7. Appraisal Interview
g) Exchange of Views
8. Skype
h) Discounts
9. Group Communication
i) Group Discussicli
10. External PR
j) Video Chat

Q2. a. Hew should a candidate prepare himself for a Job Interview?
h.I ist and explain the factors that must be considered to organize a successful conference. 8

## OR

c. What is a Grievance Interview? Why should it be conducted?
d. Deiine Public Relations. List and explain any five measures to promote the External Public Relations of an organization.

Q3.a.An educational institution "equires one hundred and fifty desks for its classrooms. Draft a letter of Inquiry addressed to Famous Furniture Mart asking inr a price-list and catalogue. Use thie Complete Block laynut. 7 marks
b. Mr. Gupta bought two dozen fruit drink cans from Super Baziar. On checking the cans at home Mr. Gupta realized that the cans sold to him were 20 days past their exify date. Draft a letter of complaint on his hehalf. Use the Mudified Block layour. marks

## OR

c. Draft an Investigative ? :eport with recommendations about the unhygienic conditions in the canteen of Wonder Works Pvt. Ltd., Chembur, Mumbai.
d. Prepare the Notice and Agenda for the Annual General Meeting of Phoenix Computers, Worli, Murnbai.

Q4.a. Draft a Sales Letter to promote a "Vedic Maths and ^bacus Cenier". Use the Semi Block layout.
b. Amrit Lal had paid his telephone bill in time, yet his telephone line was disconnected on charges of non-payment. This has happened for the third consecutive montl!. Drata a letter on his behalf addressed to the Consumer Redressal Forum seeking compensation for the harassinent and immediate restoration of the contuection. Lise the Complete Block Layout. 8
c. Draft an RT1 Letter seeking information regarding your application for a driving license that has not been processed in spite of having passed the Driving Test and having submitted the required documents three months ago.
7 marks
d. Summarise the following passage :

The educational philosophy of Swami Vivekananda is a harmonious synthesis between the ancieni indian ideals and modern Western beliefs. He not only stressed upon the physical, mental, moral. spiritual and vocational development of the child, but also advocated wornen's cducation, as well as education of the masses. The essential characteristics of the educational philosephy of Swami Vivekananda are idsalism. naturalism and pragmatism.

From a naturalist view point, he emphasized that real education is possible only through nature and natural propensities. From an idealist view point, he insisted that the aim of education was to develop the chitd with moral and spiritual qualities. From a praginatist vicw point, he emphasised the need for Western education of technology. commerce, industry, and science to achieve material prosperity. In short, first he emphasized spiritual development, then natuai propensity, after that safety of life and then solving the problems of food and clothing of the masses.

Swani Vivekananda considered women to be the incarnation of power. He rightly pointed out that unless Indian women sccure respectabic place in this country the nation can never move forward. The important features of his scheme for female education are, 'Make women strong fearless and conscious of their chasity and dignity''. He insisted that men and women are equally competent not only in the academic matier, buit also in other spheres of life. Swami Vivekananda being a keen observer could distinguish the difference in perception about the status of women in
 declared.

Q5 A) Explain the steps in preparing a presentation
B) Explain the ingredients of Group Discussion
(a) Advantages of Conferences
(b) Role of a Chairperson in a Business Meeting
(c) Appraisal Interview
(d) Videoconferencing
(e) Functione of : tie Pubicic Relations Department of an Organisation

## External Examination

## Class: Fy'BA.F-I <br> sem ir <br> $2014 / 23$

Subject: Business law
Time: $21 / 2 \mathrm{brs}$
Q1) d) Mitis the columns: (Any 8)

## Column A

1.) Indian Contract Act

## Column B

a) 1930
?) Sale of goods Act
b) $1 ; 91$
3) Consumer Protection Act
c) Not a real contract
4) Negotiable Instrument Act
5) Agreement enforceable by law
d) Opposed to public policy
e) Who draws a bill of exchange
6) Quasi Contract
f) 1872
7) E-coritacts
g.) 1986
8) Wagering Agreement
h) Contract
9) Person delivering goods
10) Drawer
i) Electronic form
j) Bailor

Q1) b) State whether the following statements are sue or false: (Any 7)
${ }_{1}$ ) Sale of goods act only deals with immovable property.
2) Cheque is valid for the period of 3 months.
3) Payee is the person *d whom money is to be paid.
4) In a contract of sale. money is consideration.
5) Undertrained goods are same as generic goods.
6) A contract once entered needs to be performed.
7) Death of surely does not put an end to the compact of guarantee.
8) Manufacturer means makes or manufactures any goods or part there $c \cdot f$.
9) Buys any goods without a consideration is not a consumer.
10) A contract of guarantee must be in writing.

Q2) A) Define a proposal what are the essential clements of a proposal
B) State and explain the essentials of valid acceptance

## OR

C) State the essential :requirements of a valid contract.
D) State the circumstances under which proposal stands revoked.

Q3) A) Distinguish between sale and agreement to sell.
B) Define goods and explain the types of gooos.

## OR

C) Distinguish between condition and war ranty and explain the remedies available to the buyer on
breach of condition
D) Explain the term doctrine of CAV ${ }^{\top} A \uparrow$ EMPTOR state its exceptions.

Q4) A) What is negotiable instrumient act state its features.
B) What is promissory note. Explain its e:ssentials.

## OR

C) What is bills of excharıge. Explain its essent:als.
D) Distinguish between promissory note \& Bills of exchange.

Q5) A) What are the objects of the consumer protection Act.
B) Explain the term what is unfair trade practice.

## OR

Q5) Write short notes (Any 3)

1) Consumer Dispute
2) Free Consent
3) Bailment
4) Performance of Cortract
5) Duties of an Agent

FYBAF / Semester 11/Subject Code: $\quad 21 \mid 4 / 23$
Innovative Financial Services
N.B. 1.All the questions are compulsory 2. Figures to the right indicate full marks
Q. P. Code:

75 Marks

## Q.1(a) Fill in the blanks with appropriate option. (Any Eight)

(8 Marks)

1. $100 \%$ finance is provicled in $\qquad$ . (Factoring / Forfaiting / Buth ! None of these)
2. A $\qquad$ is defined a's any person who is engaged in the business of issue management. (factor / manager / merchant banker / insurer)
3. Financial services a':e $\qquad$ (inseparable / intangible / variable / all of these)
4. ___ is an apex housing finance institution in the country. (RBI / National Howsing Bank / LIC. Housing Finance / HDFC)
5. Equipment leasing is an example of $\qquad$ services. (fund based / non-fund based / both / none of the these)
6. Securitisation is the process of pooling and repackaging of homogeneous financial assets into marketable securities.(liquid / iniiquid / fixed / current)
7. In a $\qquad$ Ifsase, the lessor does not transfer all the risks and revards incidental to the ownership of the asset.(finance / operaring / both / non of these)
8. Features of V'enture Capital includes $\qquad$ . ( high risk / illiquid investment /high Technology / all of these)
9. Credit Card facility is an excellent example of $\qquad$ credit. (long ierm / secured /revolving / non-revolving)
10. Where in an order, the client places a limit on the price of the security; it is a case of
$\qquad$ (limit order / best rate order / stop loss order / inmediate or cancel order)

Q1 (b) Match the columns (Any Seven)
(7 Marks)

| Group A |  |
| :--- | :--- |
| 1. DET | a. Hundis |
| 2. Underwriters | b. Usance |
| 3. Time bills | c. T-bills |
| 4. Securitisation instrument | d. A.ct of Guarantee for sale of securities |
| 5. Whole sale Debt Market | e. Fund based |
| 6. Financial Services | f. Debt Recovery Tribunal |
| 7. Indigenous bills | g. Moody's |
| 8. Housing Finance | h. Fee based |
| 9. Credit Rating Agency | i. Mobilization of savings |


| 10. Corporate counselling | j. Pass through securities |
| :--- | :--- |
|  | k. Data response tribunal |

Q. 2 (a) Define finencial services. What are the types of financial services?
Q. 2 (b) Explain the fenctions of a factor.

## OR

Q. 2 (c) Distinguish bet,ween factoring and forfaiting.
Q. 2 (d) Define Merchint Banker. State any seven services provided by them.
Q. 3 (a) Explain the meaning of Venture Capital. State its features.
Q. 3 (b) Distinguish between Operating Lease and $F$ inancialiease

## OR

Q. 3 (c) Disting
Q. 3 (d) Define Lease. Explain any 6 types of Lease.
Q. 4 (a) Explain limitations of Credit Rating.
Q. 4 (b) I How can frauds and misuse of Credit Card's be prevented.

## OR

Q. 4 (e) Explain the reasens for growth of Corsumer Finance.
(8Marks)
Q. 4 (d) Whatis Smart Card? Explain five freatures of Smart Cards.
(7 Marks)
Q. 5 (a) State any 8 advantages of leasing to the lessee.
Q. 5 (b) Explain the meaning and importance of underwriters in issue management.(7 Marks)
Q. 5 Write short note 0 n (any three)

1. Features of $\mathrm{Fi}_{i 1}$ ancial services
2. Mechanism of Consumer Finance
3. Role of N HB
4. Bill dis ${ }_{\text {scounting }}$
5. Optiron Contract
